

ICM Press Release

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FOR IMMEDIATE RELEASE

Integrated Care Management Experiences 48% Revenue Growth in 2010

Sales Team Achieves 23 Consecutive Months of Record Sales

ATLANTA— January 17, 2011— Integrated Care Management (ICM), a leading disability management firm, announces 48% revenue growth in 2010.

The increase is a direct result of current clients engaging ICM to help them manage their disability costs on a larger scale as well as the acquisition of new accounts. ICM offers both case management and integrated disability management services to its clients.

ICM President Kevin Hill believes that disability management has become one of the newest areas companies seek to control costs. “We’re seeing more companies examining every aspect of their disability management expenditures in an effort to reduce costs. As a metrics-focused organization we identify key drivers that impact their bottom line. This data helps us educate clients to give them more control over case management and enables them to make the best decisions for the injured employee and for the company.”

ICM helps clients determine the most appropriate and cost-effective way to treat injured or ill employees, keep them engaged with the company while they are out and get them back on the job faster.

Hill also believes that the acquisition of workers’ comp companies by investment firms and other large disability management companies has worked to ICM’s advantage. “We believe our size is ideal for companies that are looking for the attention to detail that can really make a difference for their business. “We are a data-driven organization with analytical tools one would expect from a larger organization but with the responsiveness of a much smaller company. Disability management is all that we do and we think this is a distinct competitive advantage over larger firms that include disability management among a myriad of services they offer to the market. By entrusting more of their workers’ comp cases to us, our clients are clearly telling us that they prefer our level of focus and expertise to that of the competition.”

About *Integrated Care Management*

Integrated Care Management (ICM) is a leading disability management firm that services the needs of TPAs, Insurance Companies, Self-Insured firms and the Maritime Industry. ICM offers case management strategies and services (field, on-site, catastrophic and vocational) which can be employed individually or in combination based on the recommendation of our case managers, and in consultation with clients. Integrated Disability Management Services enable employers to integrate Workers' Compensation, Short-Term Disability and Long-Term Disability into a single actionable and manageable program. For more information, please visit www.integratedcare.com.

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