

## **ICM Press Release**

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FOR IMMEDIATE RELEASE

# ***Integrated Care Management* Increases Case Count By 14% Over Q4, 2010**

## ***Growth Triggered By Addition of 29 New Clients***

ATLANTA— May 10, 2011— Integrated Care Management (ICM), a leading disability management firm, announces a 14% increase in case count over Q4, 2010.

Driving the growth is the increased activity of current clients and the addition of 29 new clients. ICM offers both case management and integrated disability management services to TPAs, Insurance Companies, Self-Insured firms, the Maritime Industries and Professional Employer Organizations.

ICM President Kevin Hill attributes the growth to the focus on outcomes to help manage disability management costs. “2011 has seen an emphasis on outcomes by many industry providers. This has caused clients to become much more interested in measuring the success of its disability management partners. Our ability to quantify our outcomes has resonated in the market which has played a significant role in helping us attract new clients.”

ICM helps clients determine the most appropriate and cost-effective way to treat injured or ill employees, keep them engaged with the company while they are out and get them back on the job faster.

Hill added that while outcomes are an industry hot button, how well the provider executes and measures makes all the difference. “We are singularly focused on disability management which enables us to take a deep dive into the data. We are constantly looking for insights that will help us reduce the disability management costs of our clients. We think this gives us a distinct advantage over firms that offer several other services in addition to disability management. When it is not your core competency you tend to focus on handling cases versus managing them. The addition of 29 new clients tells me that more companies are hearing about us, giving us a try and are pleased with the results.”

### **About *Integrated Care Management***

Integrated Care Management (ICM) is a leading disability management firm that services the needs of TPAs, Insurance Companies, Self-Insured firms the Maritime Industry and Professional Employer Organizations. ICM offers case management strategies and services ( field, on-site, catastrophic and vocational) which can be employed individually or in combination based on the recommendation of our case managers, and in consultation with clients. Integrated Disability Management Services enable employers to integrate Workers' Compensation, Short-Term Disability and Long-Term Disability into a single actionable and manageable program. For more information, please visit [www.integratedcare.com](http://www.integratedcare.com).

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