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## ***Integrated Care Management Announces Significant Increase in Revenue for Q2, 2011***

### ***Revenue Up 9% over Q1, 2011 and 13% Over Q2, 2010***

ATLANTA— September 12, 2011— Integrated Care Management (ICM), a leading disability management firm, announces a significant increase in revenue and sales during the second quarter. Revenue increased 9% over the previous quarter and sales jumped by 7% over Q1 and 11% over Q2, 2010.

Driving the growth was an increase in cases from existing clients, the acquisition of new clients and the introduction of ICM services in new regions including Arizona, Arkansas, California, Michigan and Mississippi.

ICM CEO Kevin Hill attributes the growth to existing and new clients embracing the company's focus on and measurement of outcomes to help them better control their disability management costs. "Our case managers have demonstrated an unwavering commitment to outcomes by dedicating the appropriate level care for each case from the time we engage until the day we close the file. By handling cases with the utmost care and professionalism, ICM case managers help the injured worker return to the job faster and reduce the impact on client productivity. To close the loop we track every case in great detail and have verified that our closure rates are significantly faster than industry standards."

ICM works with clients to determine the most appropriate and cost-effective way to treat injured or ill employees, keep them engaged with the company while they are out and return them to the job faster. It's also ICM's commitment to fast response that reduces case close dates and safely gets injured workers back on the job more quickly.

In the past six months, Hill has seen an emphasis placed on outcomes by both his clients and other industry providers. "There is no doubt that clients are asking more of their disability management partners with outcomes being the key issue. We're confident that ICM is well positioned to address those needs because of our diligence tracking and reporting results. This has led clients to pull cases from other companies in areas we previously did not service and request that we enter new regions to handle their business. We can think of no better way to validate our performance than this level of client feedback."

### ***About Integrated Care Management***

Integrated Care Management (ICM) is a leading disability management firm that services the needs of TPAs, Insurance Companies, Self-Insured firms, the Maritime Industry and Professional Employer Organizations. ICM offers case management services, including field case management, telephonic or on-site coordination to help clients determine the most appropriate and cost-effective way to treat injured or ill employees and return them to work. Integrated Disability Management Services enable employers to integrate Workers' Compensation, Short-Term Disability and Long-Term Disability into a single actionable and manageable program. For more information, please visit [www.integratedcare.com](http://www.integratedcare.com).

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