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## ***Integrated Care Management Announces 10<sup>th</sup> Consecutive Quarter of Revenue Growth***

***Revenue Up 4.9% over Q3, 2009 and 51.4% over Q4, 2008***

ATLANTA— March 1, 2010— Integrated Care Management (ICM), a leading disability management firm, announces its 10th consecutive quarter of revenue growth.

The growth has been driven by a steady receipt of cases from existing clients and the acquisition of 80 new clients in 2009.

ICM EVP Kevin Hill attributes the growth to clients embracing the firm's progressive approach to case management. "As the economy continues to be a challenge, we are seeing more clients taking a closer look at their disability management processes. They are recognizing that our practice of dedicating the appropriate level of care that each individual case requires versus focusing on billable hours, closes cases faster and returns the worker safely back to the job at a lower cost to the employer."

ICM works with clients to determine the most appropriate and cost-effective way to treat injured or ill employees, keep them engaged with the company while they are out and return them to the job faster. It's also ICM's commitment to fast response that reduces case durations and safely gets injured workers back on the job more quickly. According to ICM internal research, in 2008, the average close date of a case that was referred within the first 48 hours post injury was 29 days versus 95 days for those cases addressed between 48 hours and two weeks following the injury.

Added Hill, "We are a results-oriented company and our case managers have the mindset that saving the employer money and returning the injured worker to the job safely and quickly is how they are measured. That starts with fast response to an injury. Our most successful clients are those who recognize that early intervention will help ensure that the injured worker gets on the right path from the start, and that pays off in the long run for both the employee and the company."

### **About *Integrated Care Management***

Integrated Care Management (ICM) is a leading disability management firm that services the needs of TPAs, Insurance Companies and Self-Insured firms. ICM offers case management strategies and services ( field, on-site, catastrophic and vocational) which can be employed individually or in combination based on the recommendation of our case managers, and in consultation with clients.

Integrated Disability Management Services enable employers to integrate Workers' Compensation, Short-Term Disability and Long-Term Disability into a single actionable and manageable program. For more information, please visit [www.integratedcare.com](http://www.integratedcare.com).

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